CHRISTCHURCH TRANSPORT LIMITED

Cost of Service

1996/97 BUDGET		1997/98 BUDGET
\$		\$
(12,710,000)R	evenue (15,060,000)
10,712,000 694,000	Maintenance and Operating Costs Depreciation	756,000
11,406,000	Total Expenditure	13,773,000
(1,304,000) ======	Net Profit Before Taxation and Extraordinaries	(1,287,000

Net Profit Before Taxation

Projected Net Profit Before Taxation	1998/99	(1,250,000)
Projected Net Profit Before Taxation	1999/00	(1,062,000)

Capital Expenditure

Projected Capital Expenditure 1997/98	600,000
Projected Capital Expenditure 1998/99	300,000
Projected Capital Expenditure 1999/00	200,000

Planned Services

- Providing scheduled urban public passenger transport (PPT) services. The Company continues to be the principal provider of such services in the Canterbury region in terms of kilometres run.
- Operating ancillary services which profitably complement the above services, including specialist bus and coach engineering servicing facilities and bus charter services which promote regional interests.
- Research of actual and potential customer needs and development of services in Canterbury and other regions where it is perceived that the company will have a profitable and competitive advantage.
- The Company maintains a fleet of 144 buses and coaches.

Note: This is preliminary information which has still to be reviewed by the Board of Directors.

Relationship to the Council

Christchurch Transport Limited is a Local Authority Trading Enterprise, 100% owned by Christchurch City Holdings Ltd. The Company commenced trading on 1 July 1991. The Council retains control over the activities of the Company through approval of the Company's annual Statement of Corporate Intent.

The Council's interest in the Company is in accordance with its Strategic Objectives: C10, C11 and D8 (see pages 21-27).

Overall Service Objective

 To operate a profitable, sustainable and innovative business in providing public passenger transport and ancillary services to domestic and commercial users within New Zealand.

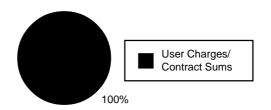
Objectives for 1997/98

- 2. Achieve targeted return on investment.
- 3. Achieve projected net after tax profit.

Performance Indicators

- 2.1 Pre-tax return on total assets of 11%.
- 3.1 Net after tax profit of \$862,000.

Sources of Funding





Modern accessible low floor buses were introduced in February 1997 bringing new standards of service to Christchurch